



Position Title: Associate Director - Development Management – Hospitality
Location: Gurugram
Department: Development Management
Qualification: BE CIVIL,

Company Overview

RMZ is a global alternative asset owner, committed to making strategic investments in high-growth opportunities that support the development of a sustainable global economy.

With investments across Real Estate and Infrastructure, the core of our approach is creating outstanding value.

Our scale, reach and decades of experience empower us to further this ambition. Our strong presence across six major Indian markets reaffirms us as market leaders, and our ambitious future plans include expanding our footprint within India, as well as extending our influence globally. Owned by the Menda family, RMZ is a promise to transform for the future. As experienced owners, developers and operators of high-quality spaces, our purpose is to create consistent value. Our experience and expertise allows to build assets of the future independently, with partners in joint developments, joint ventures, or LP/ GP. Our diverse, pan-India Real Estate portfolio is spread across various sectors and regions, mitigating risks and volatility. As part of our ongoing efforts to shape and strengthen our company culture, we are excited to announce - The RMZ Way. Drawing on insights from teams, we have integrated best practices and innovative strategies to create a culture that fosters excellence, resilience, and growth. The RMZ Way will not just serve as a guideline for employees but also a commitment to transforming the culture at RMZ

Position Overview

We are seeking a passionate Development Management professional to join Team RMZ, work alongside innovative leaders who set the standards, responsible for our reputation as an industry leader today

ROLES & RESPONSIBILITIES

- Leading and managing multiple large-scale and complex hospitality projects in the real estate sector, from feasibility, design, construction and completion
- Candidate is responsible for assisting in developing RMZ Hospitality Projects through harvesting new leads, conducting project/financial feasibility studies and negotiation of franchise and management contracts.
- Lead brand selection and analysis, feasibility analysis, programming and site selection, project conceptualization and branding, cost estimating, strategic planning, entitlement, design and engineering management, permitting, FF&E procurement, construction management, pre-opening management, operational integrations, insurance claim management, and disaster recovery
- Define the Organization's commercial strategy for the Hospitality projects in line with the business strategy
- Lead negotiations and finalize terms for the acquisition or lease of the site, considering factors such as location, market potential, financial feasibility, and legal requirements.
- Develop and execute the Project Development Strategy for the Greenfield site, ensuring alignment with the company's overall growth objectives.
- Oversee the pre-construction phase, working closely with architects, engineers, and contractors to develop detailed plans, budgets, and timelines. Meeting and interacting with various members of other in-house teams to provide the necessary support in terms of drawings & data related to the projects.
- Manage the construction process, ensuring adherence to quality standards, timelines, and budgetary constraints.
- Coordinate with the pre-opening team to develop and implement a comprehensive plan for the successful launch of the new hospitality Projects.



- Directs all phases of project management including procurement/contracting, initiation, planning, execution, monitoring, controlling and closeout phases of the project. Key focus areas include scope, budget, schedule, quality and risk management.
- Exhibits a complete understanding of company's corporate governance policies and procedures.
- Responsible for accurate, timely, and compliant contract procurement, contract negotiation, contract execution, contract administration, and closeout.
- Demonstrates ability to identify complex project risks, lead constructability reviews, develop risk mitigation and contingency plans, and implement action plans to reduce or eliminate project risks for client and company.
- Oversees the preparation of accurate, timely, and complete reports to the management. Provide leadership and guidance to the project team, fostering a culture of collaboration, accountability, and continuous improvement.
- Establish and maintain strong relationships with external partners, vendors, and contractors involved in the project.
- Conduct regular progress reviews and report updates to senior management, addressing any challenges or deviations from the plan.
- Monitor market trends, competitor activities, and customer preferences to identify opportunities for innovation and strategic adjustments.
- Ensure compliance with relevant regulations, codes, and industry standards throughout the development process.

Closing Statement

At RMZ, we advocate fair employment practices, and recruit talents based on merit and fit with our corporate values. We provide equal opportunity for all qualified persons and build an inclusive workplace regardless of race, gender, age, religious belief, or nationality.

Email your application with the job title in the subject line to careers@rmz.com